



Agronomy Update August 2014

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Major opportunities for POLY4 in the tomato market

Natural single source of macro-nutrients to support tomato yields

POLY4's potential in the global tomato market

- Tomato market is a large high value market (~US60 billion per annum) and has a large volume potential for POLY4 K₂O consumed would be equivalent to 4.3Mtpa of POLY4¹
- POLY4 delivers essentially chloride-free K plus fully available macro-nutrients of S, Mg, and Ca together with a contribution of a number of essential micro-nutrients
- Dramatic outperformance of MOP as a source of K on every measure of plant health, yield and quality
- Outperforms SOP as a K source on every measure of plant health, yield and quality
- Crop study results demonstrate full agronomic value of POLY4 on a high value crop of global significance

Four of the six macro-nutrients (%)

Trace elements POLY4 (mg/kg)

POLY4	Sulphur	Potassium	Boron	Zinc	Selenium	Iron
	(19% S)	(14% K ₂ O)	(169 B)	(1.9 Zn)	(<0.5 Se)	(<0.5 Fe)
A Sirius Minerals Product	Magnesium	Calcium	Manganese	Molybdenum	Copper	Strontium
	(6% MgO)	(17% CaO)	(3.1 Mn)	(0.3 Mo)	(1.1 Cu)	(1414 Sr)

POLY4 is a natural source of K, S, Mg and Ca and beneficial micro-nutrients

Global tomato market

Key market data

Tomato cultivation insights

- Most of the tomato crop is field grown, 62% of the world supply is produced by China, India, Turkey, Egypt and USA
- The global tomato industry is worth US\$60 billion grown on a total of 4.8 million hectares ¹
- Tomatoes in the US represent a 8% of the global production
- Tomatoes consume approximately 0.6mtpa of K₂O globally which is equivalent to 4.3mtpa of POLY4²



Top 5 global tomato producers 2012 (in %)



Tomatoes are an important cash crop in which POLY4 could play a key role

Comprehensive tomato field study



Further global validation of POLY4 effectiveness continues

Tomato cultivation insights

- After California, Florida is the second largest tomato producing state in the United States
- University of Florida, well known for research on tomatoes, was commissioned to conduct field research on whether POLY4 is a suitable fertilizer for tomato plants by comparing POLY4 directly, with MOP as a straight and as a blend¹, based on a variety of application rates
- Depending upon yield and soil nutrient levels, demand can be as great as 200–300kg/ha K₂O, 30–50 kg/ha MgO and 100–160kg/ha CaO



University of Florida



Tomato – Field study



POLY4 field study on tomatoes in the US

Notes: 1) POLY4 was used a potash source in a 12:12:12 (NPK) blend in comparison to a current commercial option; a) One hundred (100) Kg of MOP 12:12:12 was prepared by mixing 26.09 Kg of Urea (46-0-0), 27.91 Kg of Triple Super Phosphate (0-43-0) and 20 Kg of MOP (0-0-60); b) One hundred (100) Kg of POLY4 12:12:12 was prepared by mixing 26.09 Kg of Urea (46-0-0), 27.91 Kg of Triple Super Phosphate or TSP (0-43-0), 12.04 Kg of Muriate of Potash or MOP (0-0-60) and 33.96 Kg of POLY4 (0-0-14); Source; University of Florida

Nutrient uptake efficiency in tomato field study

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POLY4 improves uptake of critical crop nutrients

Nutrient use efficiency ' (weighted mg/kg) MOP - T12 POLY4 - T12 +23% +137% +68%120.7 42.0 188.898.0 98.0 112.5

17.7

Mq

Са

Κ

Key findings

- Improved nutrient use efficiency for potassium from POLY4 blend fertilizer
- Despite high magnesium levels in the soil additional magnesium from POLY4 greatly improved plant uptake
- Although calcium levels in the soil are high additional calcium from POLY4 leads to enhance tissue calcium and disease defence
- Key biochemical functions supported by these nutrients including water relations, control of gaseous exchange, photosynthesis and cell wall strength
- Improved growth rates, water use efficiency, plant physical strength and disease resistance are functions commonly associated with these nutrients

POLY4 improved nutrient use efficiency for K, Mg and Ca

Notes:1) Uptake data from fruit and leaf analyses; Initial soil analysis pH 7.3, EC 98uS/cm, Ca 21123 mg/Kg, K 102.6 mg/Kg, Mg 177mg/Kg, SO₄ 31mg/Kg, P 92.8 mg/Kg soil Sources: University of Florida.

Ρ

+12%

19.4

21.7

Nutrient uptake vital for improving tomato plant growth



Tissue nutrient content reflects benefit in straights and blends



- POLY4 as a potassium source is supportive of significantly greater tissue levels of K than MOP indicating a greater fertilizer use efficiency at the same application rate
- Despite adequate soil supply POLY4 fertilizers encourage a significant increase in calcium and magnesium uptake

Calcium for tissue strength, potassium for water relations and magnesium for photosynthesis all benefit from POLY4

Notes: 1) Mean results from 100-250 kg/ha K₂O 2) Mean results from 100-250 kg/ha K₂O; Nutrients' uptake means obtained from plants fertilized with two blend fertilizers type (MOP 12-12-12 and POLY4 12-12-12); linitial soil analysis pH 7.3, EC 98uS/cm, Ca 21123 mg/Kg, K 102.6 mg/Kg, Mg 177mg/Kg, SO₄ 31mg/Kg, P 92.8 mg/Kg soil. Sources: University of Florida.

POLY4 effects on tomato plant characteristics



POLY4 improves nutrient availability which supports plant health and vigour

POLY4 benefits tomato plants by...



Notes:1) Appendix 1 provides overview of percentage differences between treatments validating the statements above; Initial soil analysis pH 7.3, EC 98uS/cm, Ca 21123 mg/Kg, K 102.6 mg/Kg, Mg 177mg/Kg, SO₄ 31mg/Kg, P 92.8 mg/Kg soil; Sources: University of Florida.

POLY4 enhances disease defence mechanisms



Fruit and foliar disease reduces the cosmetic value of a crop



- Tomatoes fed by POLY4 blends and straights have significantly lower initial and final disease incidence
- POLY4 appears to help the crop combat disease infection throughout the crop's life
- Supporting a healthy crop with the broad spectrum of nutrients available from POLY4 contributes towards disease defence enabling the plant to use vital resources to build yield

POLY4 seems to support a robust plant which resists disease attack

Notes: 1) Mean results from 100–250 kg/ha K₂O applications by product, disease causal organism by Xanthomonas campestris pv. vesicatoria and early blight caused by Alternaria solani; Initial soil analysis pH 7.3, EC 98uS/cm, Ca 21123 mg/Kg, K 102.6 mg/Kg, Mg 177mg/Kg, SO₄31mg/Kg, P 92.8 mg/Kg soil. Sources: University of Florida.

Tomato field study results on yield parameters



POLY4 significantly increases fruit number



Number of tomatoes¹

(in No. of fruit, 116 days after planting)



- POLY4 had a significant increased fruit number of 81% over MOP
- Fruit number is a key yield parameter

Number of tomatoes¹

(2)

(in No. of fruit, 116 days after planting)



- The POLY4 blend fed crop has a significant 96% greater fruit number than MOP blend
- This result has great implications for farmer economics

Straights & blends with POLY4 elevate the number of tomatoes

Notes: 1) Mean results of fruit count across a 100–250 kg/ha K₂O range; biomass per plant means obtained from tomato plants fertilized with four fertilizers type (POLY4, MOP, SOP and SOP-M); 2) Mean results of fruit count across a 100-250 kg/ha K₂O range; I Biomass per plant means obtained from tomato plants fertilized with two blend fertilizers type (MOP 12-12-12 and POLY4 12-12-2) and a control initial soil analysis pH 7.3, EC 98uS/cm, Ca 21123 mg/Kg, K 102.6 mg/Kg, Mg 177mg/Kg, SO₄ 31mg/Kg, P 92.8 mg/Kg soil; Sources: University of Florida.

POLY4 field study results on fruit dry weight



POLY4 increases important quality parameter



POLY4 appears to support higher dry fruit weight

compared to MOP
Fruit dry weight yield is an important yield parameter

POLY4 elevates tomato fruit dry weight

Notes: 1) Mean results of fruit count across a 100–250 kg/ha K₂O range; Initial soil analysis pH 7.3, EC 98uS/cm, Ca 21123 mg/Kg, K 102.6 mg/Kg, Mg 177mg/Kg, SO₄ 31mg/Kg, P 92.8 mg/Kg soil. Sources: University of Florida.

POLY4 enhance yield results

POLY4 achieved higher fruit yields at all application rates compared to MOP & SOP

Tomato yield & fruit size (in '000 kg/ha) +5% XL +46% 59.1 56.2 Μ S 21.1 22.6 Estimated yield 38.6 (,000 kg/ha) 16.8 20.6 18.7 13.2 12.2 10.4 7.0 5.2 4.4 1.5 MOP SOP POLY4

Key findings

- Additional nutrients from POLY4 lift the ceiling on the K₂O rate-yield response
- POLY4 significantly out yields MOP
- SOP significantly out yields MOP
- The additional nutrients of POLY4 consistently improve yields over SOP

Balanced nutrition is the key to higher yields

Notes: 1) Mean results from 100–250 kg/ha K₂O, tomato variety rally; Initial soil analysis pH 7.3, EC 98uS/cm, Ca 21123 mg/Kg, K 102.6 mg/Kg, Mg 177mg/Kg, SO₄ 31mg/Kg, P 92.8 mg/Kg soil. Sources: University of Florida.



POLY4 blends enhances yields

POLY4 blends elevate fresh weight yield





2 Key findings

- Market target for this variety is large/extra large fruit
- POLY4 yields 57% more large and extra large class fruits
- The total fruit yield is 74% greater
- Quality is also improved as seen above
- The overall result is a premium on crop due to yield and quality making a very positive impact on farmer economics

POLY4 increases fruit yield

Notes: 1) Mean fruit yield regardless the K₂O kg ha-1 rate applied to soil where tomato was grown; Initial soil analysis pH 7.3, EC 98uS/cm, Ca 21123 mg/Kg, K 102.6 mg/Kg, Mg 177mg/Kg, SO₄ 31mg/Kg, P 92.8 mg/Kg soil; Sources: University of Florida.

Fruit quality field study results on tomatoes

+37%

Tomato pulp: juice ratio¹

(P/J ratio)

Higher pulp: juice ratio and fruit sugar content are beneficial for grower returns

0.71





0.7

Tomato pulp: juice ratio 1

+65%

(Ratio P/J)

Tomato farmers to benefit from using POLY4



POLY4 proves to be an effective fertilizer source for tomato farmers



POLY4 repeatedly outperforms other potassium sources as nutrients are immediately available to support the plant's growth



Thank You



Appendix 1

Summary of observed plant vigour and health results

Plant vigour and health are important indicator of a farmers

POLY4 results over other fertilizer products

Indicator	Parameter	Datapoint	POLY4 benchmarked against other K-sources			
		M ¹ / R ²	POLY4vs. MOP	POLY4 vs. SOP	POLY4T12 vs. MOP T12	
Plant Vigour	Root dry weight ³	Μ	+33%	+1%	+53%	
	Stem dry weight ³	М	+89%	+23%	+57%	
	Basal diameter ⁴	R	+7.6%	+7.6%	+8.3%	
	Plant height ⁴	Μ	+17%	+4%	+18%	
Plant Health	Leaf dry weight ³	Μ	+53%	+24%	+68%	
	Leaf greenness ⁵	Μ	+44%	- /+	+46%	
	Leaf spot incidence ⁵	R	- 50%	- 20%	- 48%	

POLY4 seems to support the tomato plant vigour and health

Notes: 1) Differences based on Mean results from 100-250 kg/ha K₂O as "M"; Initial soil analysis pH 7.3, EC 98uS/cm, Ca 21123 mg/Kg, K 102.6 mg/Kg, Mg 177mg/Kg, SO₄ 31mg/Kg, P 92.8 mg/Kg soil. 2) Differences based on Recommended application rate of 250kg/ha K₂O as "R"; 3) Mean results 116 days after planting; 4) Recommended application rate results111 days after planting; 5) SPAD Meter measurement average over 36-11 days after planting; 5) Mean results after 83 days after planting. Source; University of Florida